



CASE STUDY

FIVE TIMES FASTER: OFFERGELD SPEEDS UP INVOICING THANKS TO CNB

The CnB finance and controlling system facilitates automated invoicing for all logistics services, leading to fewer errors and helping companies to save a huge amount of time in the process.

As a forward-looking logistics provider, Offergeld is always on the lookout for ways to improve its operational processes. Back in 1994, the company optimised its warehouse management processes by adopting EPG's LFS system. However, its invoicing and contract management procedures still involved a lot of manual processes. Contract details had to be recorded by hand

and then transferred using Excel tables, whilst seeking out the relevant invoicing data was a painstaking process. Staff were tied up for quite some time performing these duties.

The company therefore sought ways to simplify and automate the multitude of manual steps in the invoicing process, aiming



CHALLENGE

- Monthly billing runs taking a lot of time to complete
- Complicated invoicing process involving lots of manual procedures
- Technical expertise required to extract data from warehouse management system



SOLUTION

- Automation of manual processes
- Implementation of Contract and Billing as an extension of the existing warehouse management system in order to automate transmission of required data



RESULTS

- Monthly invoicing times slashed from 5 days to 1 day
- Lower workload and reduced reliance on individual people

“CnB has vastly improved our invoicing processes. Thanks to the LFS connectivity, the tool can automatically retrieve the necessary data, meaning that it no longer needs to be collected manually. As a result, the invoicing process is now five times faster than before, saving staff an invaluable amount of time.”

Bernd Eigelshoven, IT project manager at Offergeld

to ensure fully digital, error-free invoicing for all the logistics services it provides for its customers. Offergeld ultimately opted for Contract and Billing (CnB), EPG's finance and controlling system that offers seamless LFS integration. “This solution is the ideal addition to our existing system and offers all the functions that our staff need. An important argument for us was also our close proximity to EPG and our good collaboration with them in the past,” says Bernd Eigelshoven, IT service manager at Offergeld, explaining why the company opted for CnB.

THE SOLUTION

CnB is an all-in-one solution for digital contract and billing management. The tool includes modules for all work- and process-related steps: from drawing up customer contracts and recording services rendered to automated invoicing. All warehouse movements tracked by LFS – including when goods arrive, are relocated or picked – can be imported into the tool. CnB automatically allocates services to the right contractual conditions. The bill is then submitted in a digital and automated process. In doing so, the SaaS solution acts as an interface between the operational level and the electronic accounting system, creating greater transparency across the entire process.

THE RESULTS

Offergeld initially implemented CnB at its site in Dormagen, Germany. The benefits were clear to see from the very first billing run. With many of the manual steps being eliminated, staff needed a lot less time to complete their tasks.

As such, it only took two-and-a-half days to complete the invoice process for all services provided for its warehousing clients at that site, instead of the five days previously required. Offergeld expects to save even more time moving forward: “Once the processes are all harmonised, it will probably take no longer than a day to complete the monthly invoicing. That saves a huge amount of time and makes life a great deal easier for our staff, who have more time to focus on their actual tasks. And now you no longer need an LFS expert to piece all the billing data together. As a result, we now also have greater flexibility in terms of workforce management,” says Eigelshoven, outlining the added value that the solution provides.

In addition, automation ensures that all services rendered are always invoiced correctly and in full. Offergeld previously had to invest a great deal of time in performing manual evaluations and checks to make sure this was the case. But now hardly any are needed at all, which has helped reduce staff workloads even further.

Following the successful launch in Dormagen, Offergeld now intends to adopt the system at its site in Wustermark, too. The company is planning to roll out CnB at eight locations in total. The logistics service provider will reap the benefits of the multi-station concept, which will allow it to simply add new sites to the centrally hosted system, with no further site-specific installation required.

ABOUT OFFERGELD

- Medium-sized logistics company with a 100-year history
- 20 sites in Europe, around 2,000 employees
- Focal areas: Logistics 4.0, transportation, warehousing and value-added services