

## **Visionary and Insightful Keynotes**

Applications Have Ruled, Accurate Data Will Prevail!

The Future Of Cash and Invoices in a Blockchain Economy:

Will We Still Need Invoices in 2030?

# **How to Successfully Implement E-Invoicing**

- / Don't Wait Until January 2019: Get the Latest Status on Italy E-Invoicing Mandate Now
- / Learn From Dutch Experience Why Communication Is the Key Success Factor for Rolling-Out E-Invoicing
- / Doing Business With Germany? Hear the Latest News From Federal Level And Management Project Bremen
- / The Next "Big Thing" Is E-Trade Facilitation: Linking the Physical and Financial Supply Chain
- / Updates On Implementation of EU Directives 2014/55 and 2014/24 + News from CEN/TC 434 and CEN/TC 440
- / Discuss With Multinationals Successful Handling of VAT Compliance, Standards and Formats, and Onboarding
- / Get New Ideas How To Benefit From Blockchain and Overall Digital Transformation For Purchase-to-Pay
- / Market Trend: Clearance Models for E-Invoicing and E-Reporting

#### **Get Answers and Find Solutions**

BASF / Innogy / TÜV Süd / Kühne + Nagel / Federal Reserve Bank of Minneapolis / Singapore Government / Ministry of Economic Affairs of The Netherlands / German Ministry of Finance and more

# **Deep-Dive Workshops on Wednesday**

/ Cryptography And Blockchain For E-Invoicing

/ VAT Compliance V2.0: E-Invoicing And Real-Time VAT Compliance Mandates

# Lead Supporter



#### **Partners**



























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Simultaneous Interpretation German - English - German

## Exchange Summit 2018 - Agenda Monday, October 8

- 08:00 Registration and Welcome Coffee in the Exhibition
- 09:30 Opening of the Exchange Summit

#### 09:35 PLENARY KEYNOTE

Applications Have Ruled, Accurate Data Will Prevail! Bengt Nilsson, Co-Chair EESPA and CEO Pagero, Sweden

10:15 Networking Break and Exhibition

# "A must-attend yearly appointment with the

Cathrine Dupuy-Holdich, Esker, France

#### A: Regional Highlights

### 11:00 E-Invoicing in Germany: Current Situation and Upcoming

- 11:30 Stefan Gross, E-Invoice Alliance Germany, Germany
- 11:35 E-Invoicing in Germany: The Federal E-Invoicing Portal
- Sören Bergner, Federal Ministry of the Interior, Building 12:05 and Community & Donovan Pfaff and Martin Rebs, Project Manager E-Invoicing Portal, Germany
- 12:05 Networking Lunch and Exhibition

#### 13:30 The German Management Project E-Invoicing

- Peter Büsing and Rainer Heldt, Ministry of Finance,
- 14:00 Free Hanseatic City of Bremen, Germany

#### 14:05 Current Status of E-Invoicing Mandate in Italy: Challenges and Opportunities

14:35 Fabio Massimi, AGID - Agency for Digital Italy

#### 14:40 Digital Link of the Financial and Physical Supply Chain: E-Invoicing and Beyond in Kazakhstan

- 15:10 Argyn Kypshakov Finance Ministry of the Republic of Kazakhstan and Anvar Sadykov, Project Manager of E-Invoice project in Ministry of Finance of Republic of Kazakhstan
- 15:10 Networking Break and Exhibition

#### 15:40 ROUNDTABLES

16:10



16:15 PANEL DISCUSSIONS





**DIGITAL IDENTITY** 

(GLEIF), Switzerland

Markus Hautala, Tieto, Finland

vrin Global Identity Network – Solving the

GS1's Approach for Building a Legal Identity

Klaus Förderer and Rainer Räbiger, GS1, Germany

Stephan Wolf, Global Legal Entity Identifier Foundation

Stephan Wolf, Global Legal Entity Identifier Foundation (GLEIF), Switzerland, Markus Hautala, Tieto, Finland, Klaus Förderer, GS1, Germany, Todd Albers, Federal Reserve Bank of Minneapolis, USA

Moderation: Maex Ament, Centrifuge, Germany

# Will Blockchain reinvent the Financial Supply Chain? Nils Gagelmann, BASF, Germany, Marcus Laube, European Fintech Alliance and EESPA, Belgium, G. Ken Holman, OASIS Universal Business Language

Gerhard Schipp, Commerzbank, Germany Moderation: Maex Ament, Centrifuge, Germany

#### 17:05 PLENARY KEYNOTE

pwc, Belgium

The Future of Cash and Invoices in a Blockchain Economy: Will We Still Need Invoices in 2030? Prof. Roman Beck, IT University of Copenhagen, BusinessIT Department and European Blockchain Center, Denmark

- Clearance Models, Realtime Tax Reporting & Mandates 17:00 Vinicius Pimentel de Freitas, CIAT, Panama,

Lucien Gimenez, Expert in Audit and E-Invoicing, France, William Drakos, Impact, Greece Moderation: Christoph Zenner and Ellen Cortvriend,

#### 17:35 Individual Meetings and Networking

#### 18:15 Departure for Dinner Event

All participants and speakers are invited to enjoy dinner and refreshments in a laid-back atmosphere. Use this opportunity to intensify your business contacts and grow your network.

E-invoicing community and association's members.

#### **B: Technology and Innovation** C: Best Practices

Blockchain from the FinTech View Nokia: Electronic Invoicing in a Multi-Country, Maex Ament, Centrifuge, Germany Multi-Format, Multi-Digital Environment Guillaume Hatt, Nokia, France

The Zero Corner Model: Communication over Distributed How to Successfully Receive Over 230'000 E-Invoices per Month in 35+ Countries Benedikt Zimmermann-Kuehne, Kuehne + Nagel Data Using the Shared Smart Document Principle András Kelen, Triad, Hungary Management AG, Switzerland

#### On the Path to a Pan-European EIPP Eco-System

Massimo Battistella, Telecom Italia and EPC Multi-Stakeholder Group on EIPP, Italy

How to Successfully **Onboard Suppliers** to E-Invoicing in an International Environment Peter Stotzem, innogy SE, Germany

#### 30 Years of E-Invoicing: The Engine of Digital Transformation

Gerrit Onken, SEEBURGER, Germany







Simultaneous interpretation German -English - German provided in Track A

## Exchange Summit 2018 - Agenda Tuesday, October 9

08:45 Welcome Coffee in the Exhibition

	A: Regional Highlights	B: Technology and Innovation	C: Best Practices
-	Towards Standardization of E-Procurement: Update from CEN/TC 440 – Electronic Public Procurement Jostein Fromyr, CEN/TC 440 - Electronic Public Procurement, Norway	Network 4.0: The <b>0il &amp; Gas Industry's</b> End-to-End Digital Transformation Journey Chris Welsh, OFS Portal, USA	Multi-Format Handling and Successful Processing on the Receiver's Side with Focus on <b>Crossborder E-Invoicing</b> Dietmar Weiß, DWB, Germany
-	Making a Success of the New European Core Invoice Standard: Update from CEN/TC 434 - E-Invoicing Andrea Caccia, European Committee for Standardisation, Italy	Blockchain and Its Implications on E-Invoicing Mario Fernandez, Gosocket, Chile	The Procure to Pay (P2P) Playbook:  Metrics to Track Automation and Compliance Chris Doxey, Doxey Inc., USA
10:20	Networking Break and Exhibition		
-	Moving the Market Forward with Selecting an E-Invoice Standard for the U.S. Todd Albers, Federal Reserve Bank of Minneapolis, USA	Solving Unexpected Challenges When Implementing Mandatory E-Invoicing in a Global SAP Environment Koray G. Bahar, CEO, Foriba, Italy	E-Invoicing at TÜV Süd AG Wolfgang Eichler, TÜV Süd AG, Germany and Dariusz Biernacki, Comarch, Poland
-	E-Invoicing in <b>The Netherlands</b> : Communication is Key for Awareness Building and Convincing Local Governments to Successfully Implement E-Invoicing Kornelis Drijfhout and Pieter Keestra, Ministry of Economic Affairs, The Netherlands	Compliance: Global Trend Towards Real-Time VAT Controls Christiaan van der Valk, Sovos, Sweden	How SMEs Can Access New Innovative Financing Opportunities to Cover Working Capital Requirements Anthony Persse, EVP Financial Solutions, Proactis, United Kingdom
11:55	Networking Lunch and Exhibition		
-	PEPPOL - Seamless E-Invoicing in a Global Context André Hoddevik, OpenPEPPOL, Belgium and Seong Wah Geok, IMDA, Singapore Government	Don't Be Scared By The Speed Of Change  Market Analyst Bruno Koch from Billentis predicts that at least each 2 months a new E-Invoicing mandate will be announced!	
-	PANEL DISCUSSION Innovation in Procurement Isabel Rosa, European Commission, Belgium and Jostein		

"Exchange Summit provides a unique opportunity to understand the status of E-Invoicing globally and to glimpse the future.

I recommend attending."

Chris Hogg, Cumulo9 Limited, New Zealand

#### 14:40 PANEL DISCUSSION

EESPA Panel on Industry Trends

15:10 Marcus Laube, Crossinx, Germany, Tim Cole, Causeway Technologies, Christiaan van der Valk, Sovos, Sweden, Gary Benson, Tungsten Network, United Kingdom, Patrick Schuller, Cegedim e-business, France Moderation: Charles Bryant, EESPA, Belgium

Fromyr, CEN/TC 440 - Electronic Public Procurement, Norway and Norbert F. Fischer, PwC, Germany Moderation: Charles Bryant, EESPA, Belgium

15:10 Networking Break and Exhibition

#### 15:40 Individual Meetings and Networking

17:30



**OPENPEPPOL SEMINAR** 

Delegates of the Exchange Summit are invited to attend this seminar free of charge. Please indicate your wish to attend in the registration form.

Invoicing and Procurement Through PEPPOL – What Is the Value?

\ How do public and private sector entities use PEPPOL for their invoicing and procurement processes? Learn about the experience of governments using PEPPOL to support national policies, as well as private companies using PEPPOL to support their business processes. \ How to get started with invoicing and procurement through PEPPOL? Learn about OpenPEPPOL onboarding procedures, agreements, testing and support mechanisms, as well as the experience of service providers already on-boarded.

17:30 Closing of the Exchange Summit 2018

# Workshops on Wednesday, October 10

The Uses of Cryptography and Blockchain for E-Invoicing and Business

**FACILITATOR: G. Ken Holman** Chair of OASIS Universal Business Language (UBL) Technical Committee, Advisor to BBILLER.com Supply chain on the Blockchain

SCHEDULE

08:30 Registration and Welcome Coffee

09:00 Begin Workshop 10:15 Coffee Break

12:15 End Workshop and Networking Lunch

VAT Compliance V2.0: Learn How to Stop Panic-Fixing New Local E-Invoicing and Other Real-Time VAT Compliance Mandates

FACILITATOR: Christiaan van der Valk Vice President Strategy, Sovos, Sweden

SCHEDULE

08:30 Registration and Welcome Coffee

09:00 Begin Workshop 12:00 Networking Lunch 16:30 End Workshop

Visit www.exchange-summit.com/agenda for a detailed agenda

### Register today: www.exchange-summit.com/registration

# Yes, please register me for **Exchange Summit** October 8 and 9, 2018 EUR 2.150, special price for public sector EUR 950 Exchange Summit + Workshop A: Blockchain for E-Invoicing October 8 to 10, 2018 EUR 2.550, special price for public sector EUR 1.350 Exchange Summit + Workshop B: VAT Compliance V2.0 October 8 to 10, 2018 EUR 2.750, special price for public sector EUR 1.550 **OpenPEPPOL Seminar** October 9, afternoon free of charge Workshop A: Cryptography and Blockchain October 10, morning **EUR 600** Workshop B: VAT Compliance V2.0 October 10, full day **EUR 900**

#### **Delegate**

Title First Name Surname Position Department Telephone Email Company Street Postcode | City Country **Billing Address** Your PO Number Your VAT Number Contact Company Street Postcode | City

#### **Organiser's Contact**

#### Vereon AG

P.O. Box 2232 8280 Kreuzlingen 1 Switzerland info@vereon.ch

#### Venue

Pullman Berlin Schweizerhof **Budapester Strasse 25** 10787 Berlin Germany Phone +49 30 2696 0 www.exchange-summit.com/venue



#### **Terms and Conditions**

#### 1. Registration

Registration is confirmed in writing by the organiser. The registration fee covers attendance at the lectures for the number of days selected, documentation, entrance to the exhibition area, lunch and refreshments. VAT has to be added. Important note in terms of late payment: As mentioned in the registration form all payments must be received within the due date given in the invoice. If you assume that your company is not able to manage payment in-time by bank transfer, please provide your credit card details in order to guarantee your booking. This helps to avoid any inconvenience upon your arrival at the event. At that time the full amount of the payment must be received in our accounts at latest.

#### 2. Cancellations

Cancellations of a registration by a delegate has to be received in writing at least 30 days prior to the event and will be subject to a service charge of 200 EUR / USD. Substitutions are acceptable at any time. Where cancellations are received later, the registration fee remains payable in its entirety. In case the Exchange Summit has to be cancelled by the organiser payments already received will be credited for the following year's Exchange Summit.

#### 3. Copyright

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#### 4. Liability

It may be necessary for reasons beyond the control of the organiser to alter the content or the timing of the programme or to cancel the event. The organiser of the Exchange Summit is not liable to pay any compensation or damages resulting from alteration, cancellation or postponement of the event. The organiser will do the upmost to inform the delegates of such modifications as early as possible, but is especially not liable if higher force or unforeseen incidences are affecting the meaningful implementation of the Exchange Summit. Force majeure includes: ar $med\ conflicts,\ civil\ strife,\ terrorist\ threats,\ natural\ disasters,\ political\ constraints,$ significant influence of transport, etc.

#### 5. Data Protection

The organiser gathers and processes data in accordance with data protection laws. Your data is stored electronically for the purpose of future updates of our services. If you wish your data to be amended, removed or not passed to an external organisation, please write to info@exchange-summit.com. Find more information in our data privacy statement on www.vereon.ch/data-privacy-statement.

#### 6. Final Clauses

The contract is subject to the Swiss law. Area of jurisdiction is Kreuzlingen (Switzerland).

Country